

1818 NC Hwy 105 By Pass - P.O. Box 1816 Boone, NC 28607 Phone: 828/264-5000 boone@boonerentalsinc.com

Serving Western NC & Eastern TN Since 1972

March 8, 2018

Dear Rental Customer,

I'd like to take a brief moment to thank you for your business and let you know that our relationship with you is important to us. We take very seriously your allowing us to come along side and assist you in your projects and events. Our mission is to "Help People Solve Problems, Accomplish Goals and Fulfill Dreams by providing the Best Equipment and Service while Reflecting the Values Taught by Christ." If there are ways in which we can better do this, please let us know. Thank you for choosing us and we appreciate you.

We do have some exciting news. Beginning April 1, 2018 Boone Rent-All & Parties Too and Avery Rent-All will be offering **Rental Protection Plan**. This added feature will reduce your potential liability resulting from theft, vandalism, loss or accidental damage to rented items and equipment. The Boone Rentals **Rental Protection Plan** could save you thousands of dollars in unexpected expenses and insurance claims. This new benefit will apply to nearly all of our rental offerings, and at a cost of only **TEN PERCENT (10%)** of the rental amount, is a tremendous value.

Please note that while some of our competitors have seemingly similar plans (often called damage waiver) for damage to rented equipment, the extent of coverage varies widely and most of these plans offer little to no coverage for theft and vandalism. We are confident that you will find Boone Rentals, Inc.'s **Rental Protection Plan** to be one of the best plans in the industry and a great value to you.

If you do not wish to limit your liability with this added protection, simply instruct your insurance company to issue a certificate of insurance that identifies Boone Rentals, Inc., as a <u>loss payee</u> on your rented equipment policy and as <u>additional insured</u> on your general liability policy, and we will gladly remove this coverage from subsequent rentals. Feel free to contact us if you have any questions or if we can assist you in any way.

Thank you for your continued patronage,

Sincerely,

John Campbell President

Boone Rent-All & Parties Too 818 NC Hwy 105 Bypass P.O. Box 1816, Boone, NC 28607 828-264-5000 www.boonerent-all.com

Avery Rent-All 1829 Tynecastle Hwy Banner Elk, NC 28604 828-898-6301 www.averyrent-all.com